

VOC Emission Standards and Turpentine Oil Production (Creating additional profit with amortization well under 2 years)

Decorative Surfaces, Wien March 6th, 2025

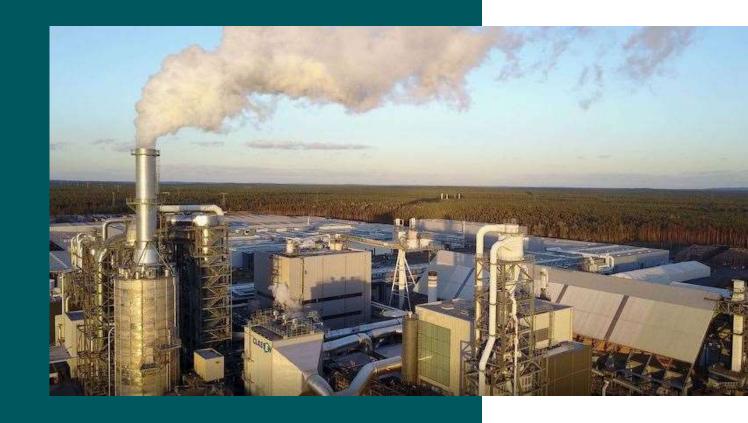
CLASSEN Group

Floors For A Better Tomorrow.

Prof. Dr.-Ing. Bernd Bungert, Moritz Menier, Fiberboard GmbH, Classen Group Baruth, Germany

www.classengroup.com

CLASSEN Facts



Locations

Other sales locations:

Latin America Miami (Florida), USA

North America Vancouver, Canada

Eastern Europe Rybnik, Poland

Kiew, Ukraine

Gagarin, Russia

Western Europe Izegem, Belgium

Middle East Istanbul, Turkey

Far East Bejing, RP China

CLASSEN Headquarter



Location: Polymer based

1994

Opening: Employees:

10 Mio. m²/a Capacity: Hall space: 82.000 m²

CLASSEN Industries / Fiberboard



Location: Baruth

Laminate flooring & Production:

HDF-Boards

Opening: 2001 / 2007

Employees:

Capacity: 80 Mio. m²/a Hall space: 113.000 m²

CLASSEN-Pol



Location: Rybnik / Kattowitz Production: Interior doors,

mouldings & frames

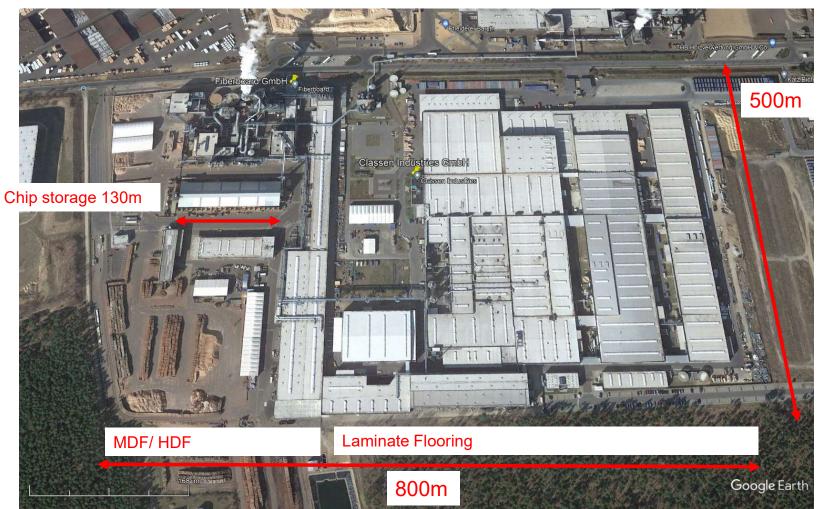
Opening: Employees:

600.000 Stk./a Doors Capacity:

580.000 Stk./a Frames

Hall space: 20.000 m²

Baruth: integrated MDF/ HDF production facility



- Fully integrated: from tree to laminate flooring
- Capacity MDF: 500.000 m³
- Capacity Laminate: 80 million m², of which 25 million m² digital printing
- State-of-the-art logistics concept
- € 550 million total investment

Kaisersesch: Polymer-based flooring

- New core material: mineral filler/polypropylene
- Optimal product design and the associated recyclability
- The healthy alternative for PVC solutions, the easy alternative for ceramic tiles
- Capacity: 10 million m²; current expansion to 20 million m²
- 225 million € total investment
- Size of the site: 463,000 m²









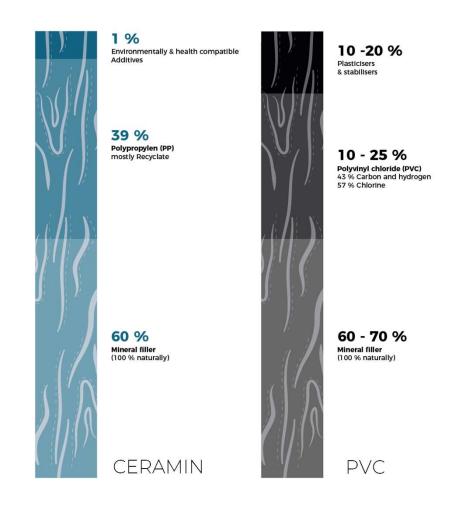




Kaisersesch: Polymer-based flooring

CERAMIN vs. PVC - how the components differ

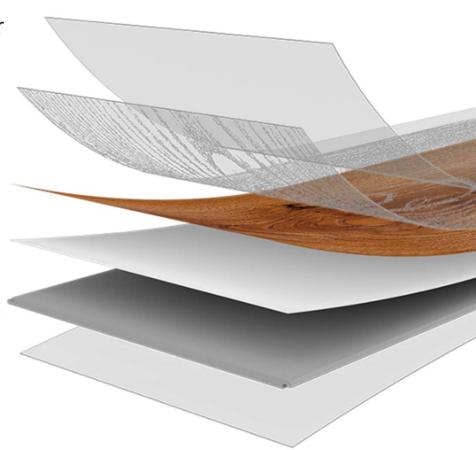
- CERAMIN is odourless and does not contain any substances that can evaporate and are harmful to health.
 - → One quarter consists of already recycled PP material.
- In the case of PVC, harmful plasticisers and chlorine can be emitted over many years.



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Kaisersesch: Polymer-based floor coverings

- Growing market for design flooring; predominantly polymer flooring
- Compared to laminate flooring
 - Waterproof
 - Better room sound and impact behavior
 - Lower thickness
- Most manufacturers produce PVC flooring; problem plasticizers, chlorine
- Harmful to health and the environment
- CLASSEN has made a conscious decision not to use PVC and has developed a floor based on polypropylene

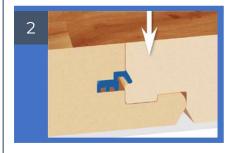


Numerous innovations and patents

megaloc

CLASSEN megaloc as a worldwide patented quick laying system with high safety comfort





LLT

CLASSEN's patented Liquid Laminate Technology

The HDF core board is bonded with untreated decor paper and backing. The impregnation takes place in a continuous processing process by **liquid** application. Finally, the structure is created under heat and high pressure.

<u>Advantages</u>:

- Energy-saving production Highly transparent surfaces
- Realistic decor designs
- Individually developed gloss levels
- Optimum look and feel of the laminate surface
- Logistical advantages

Industrial digital printing

Conventional:

Analogue printed papers are purchased from external service providers and glued (laminated) to the board

- → High minimum purchase
- → Little flexibility
- → High storage costs

Digital printing

- → Exclusive designs with smaller batch sizes
- → Own decor development (design centre)
- → High-quality surfaces with synchronous pores become even more precise
- → Baruth prints 25 % digital
- → Kaisersesch prints 100 % digitally

•••

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MDF-Turpentine

<u>Conventional:</u>

Essential oils are released to the atmosphere with dryer off gases

New:

Production and sale of essential oil

- → 1200 t/year = one tank truck per week
- → Additional profit generation of € 3 ... € 8 / m³ MDF
- → Energy neutral
- → Amortization well under two years

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Fiberboard in Baruth/Mark

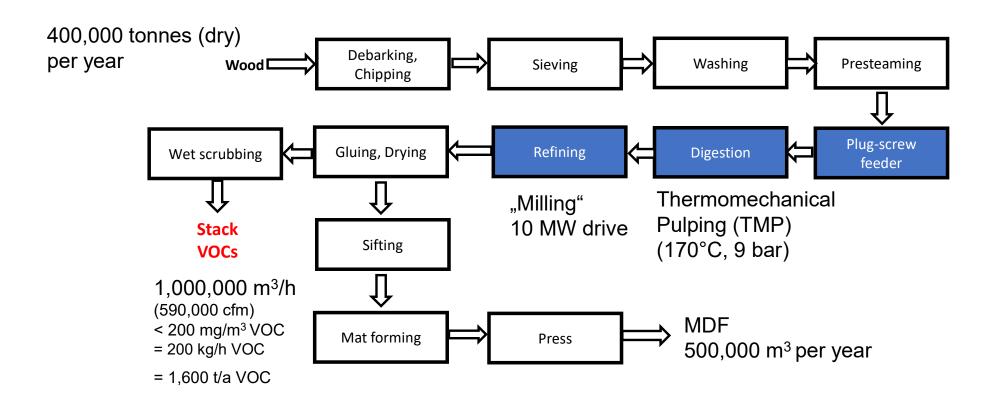




VOC: Volatile Organic Components

MDF Process

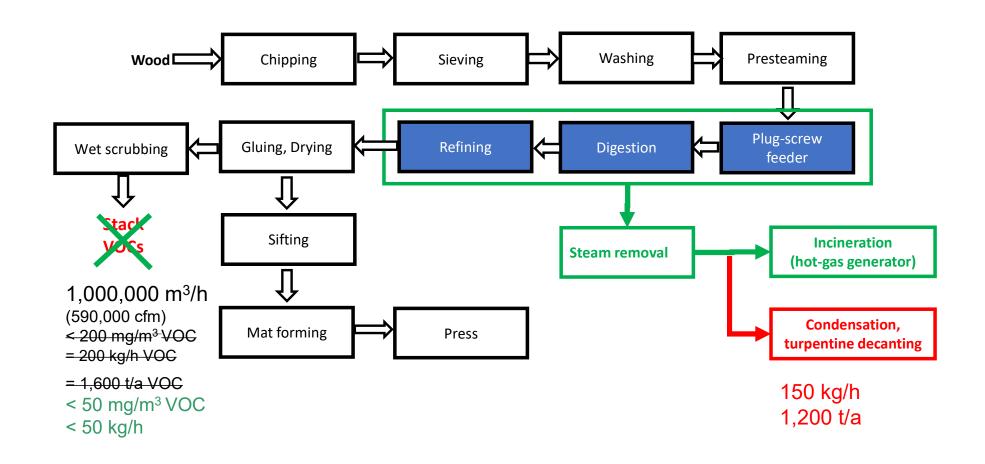




MDF-process

with VOC reduction with turpentine production





Terpenes – only the smell of resin and forest?



- resin = sticky liquid from softwood like pine, larch and to some extend spruce
- resin = resin acids (rosin, ,, amber") + terpenes
- terpenes = essential oils $(\alpha\text{-Pinen}, \beta\text{-Pinen}, \Delta\text{-3-Caren}, \text{Limonene}, ...)$
- Composition and amount depends on pine species
- Mixture of terpenes is called turpentine ("genuine turpentine")
- Smell like freshly cut wood or perfume?



Terpenes – only the smell of resin and forest? No and Yes!



No!

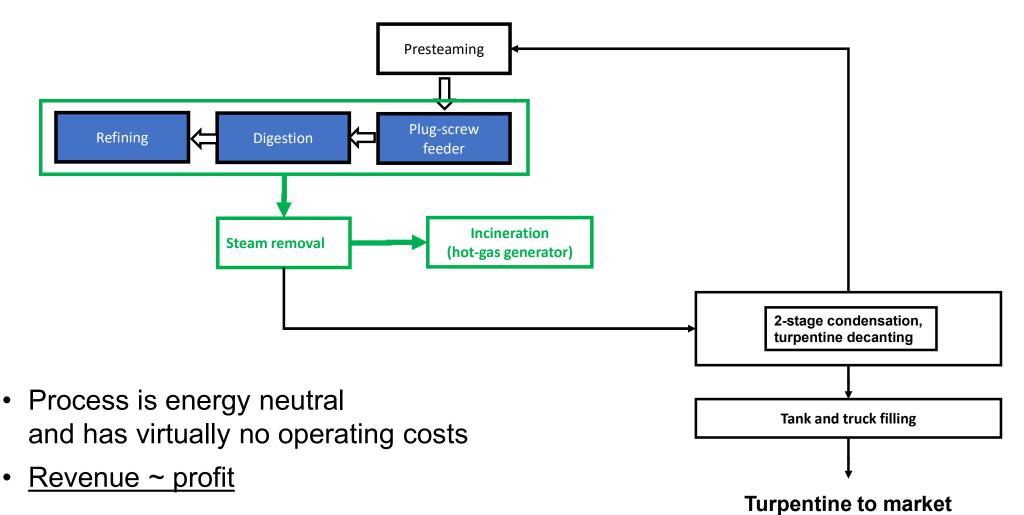
- Terpenes = most important group of VOC that form photooxidants
- NO_x (car exhaust gases) + VOC + oxygen = photooxidants (ozone)

Yes!

- Terpenes are a valuable and sought after chemical
- Market value creates profit of 3 8 € / m³ MDF

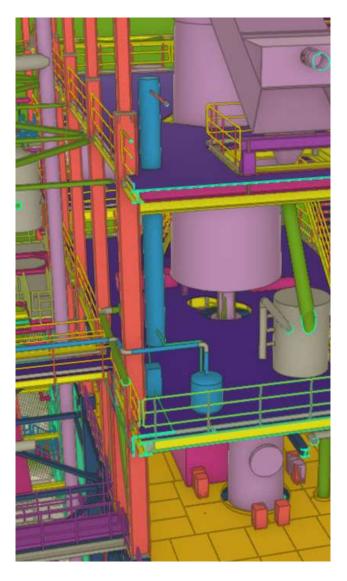
Turpentine production with 2-stage condensation = energy neutral

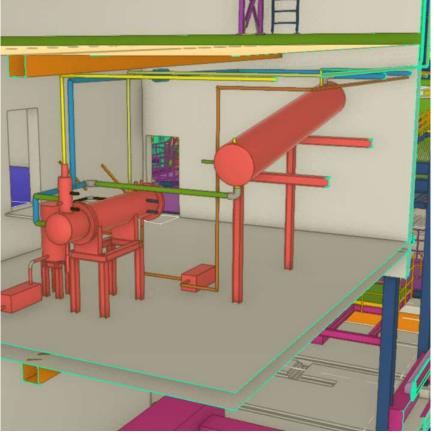




MDF-Turpentine recovery plant under construction





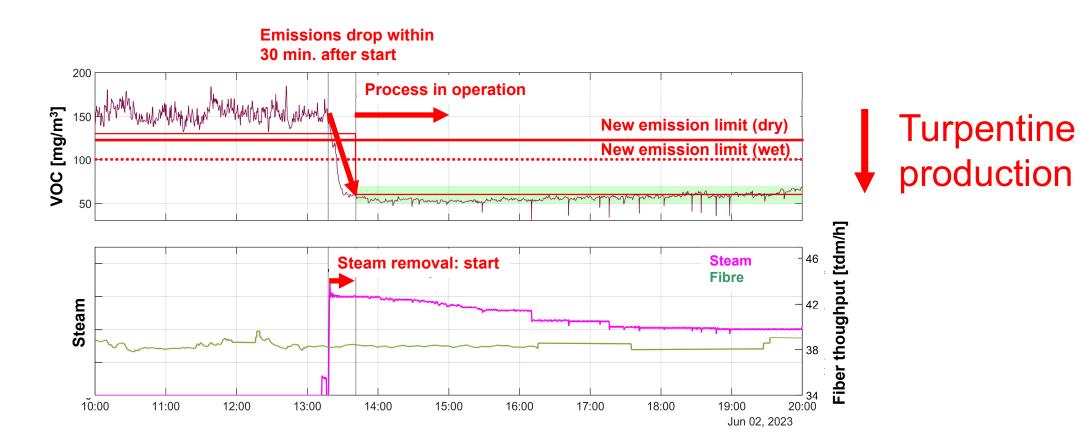


- Simple plant: two-stage condensation, decanting, storage, tank-truck filling
- No Ex-Zones in your plant!

Benefits

- 1) Compliance with **EU environmental legislation on VOCs**
 - ✓ EU-BAT: 120 mg/m³ (dry) ~ 100 mg/m³ (wet, old basis)
- 2) Reduction of *operating costs* by replacing **Regenerative Thermal Oxidization** (RTO, USA) Savings of up to € 10 / m³ MDF
- 3) Additional profit generation by terpene production (turpentine) € 3...8/m³ MDF
- 4) No influence on product performance
- 5) Low investment costs, almost no operating costs
- 6) Application for OSB, Particle Board: development under way
- 7) Reduction of indoor emissions of boards

1) Compliance with EU legislation

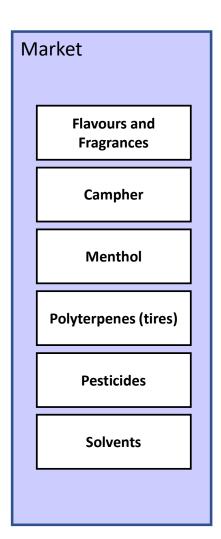


- ✓ Reliable attainment of emission limits
- ✓ Proven in industrial operation

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3) Revenue from Turpentine Production

- ✓ Turpentine = essential oil from pines
- \checkmark Price depends on composition (α-pinene, β-pinene content)
- ✓ Turpentine is a sought after renewable raw material:
 - Flavour and fragrance industry
 - Chemical industry: tires, adhesives, ink
 - Sustainable Aviation Fuel (SAF)
- ✓ Turpentine recovery system (MDF-T) in Baruth will come onstream in 2025 to give 1200 tonnes per year of turpentine (= more than one tank truck per week)
- ✓ Amortization time well under 2 years
- ✓ Profit: € 3...8/m³ MDF



System installation









Steam removal

Pipe to hot-gas generator

Combustionchamber inlet

Business case examples: MDF Turpentine from 6 locations

- For purposes of illustration only
- A price* was calculated from the (α + β pinene) content based on
 - 14 year average price index for Brasilian Gum Turpentine
 - Source: Comexstat, Brazilian foreign trade statistics
 - BT = \$ 2300/ ton (€ 2150/ton)
 - Price = $(\alpha + \beta \text{ pinene})$ content * BT
 - Further information: https://prof.bht-berlin.de/fileadmin/labor/mvt/SHK/PCA Bungert MDF-T 2023-09-19.pdf
- Busines cases:

1) Baruth Germany	(500,000 m³/a; Pinus Sylvestris)
2) Brazil	(600,000 m³/a; Pinus Eliottii)
3) USA	(300,000 m³/a; Pinus Eliottii)
	(300,000 m³/a; Pinus Taeda)
4) Australia, New Zealand	(300,000 m³/a; Pinus Radiata)
5) Portugal, Spain	(300,000 m³/a; Pinus Pinaster)
6) Turkey	(880,000 m³/a; Pinus Sylvestris)

^{*} No business information, only meant to assess an order of magnitude

Comparison of 6 busines cases

		MDF	Wood	Turpentine	Turpentine	(a+b)/	Turpentine	Estimated*	
Site	pine	m³/a	t/a	kg/t	t/a	(a+b) e	€/t *	Revenue [€]	€/m³ MDF
Baruth,	pinus								
Germany	sylvestris	500.000	400.000	3	1.200	0,55	1.183	1.419.000	2,8
	pinus								
Brasil	eliottii	600.000	480.000	4,6	2.208	1,00	2.150	4.747.200	7,9
	pinus								
USA	eliottii	300.000	240.000	4,6	1.104	1	2.150	2.373.600	7,9
	punis								
	taeda	300.000	240.000	3,2	768	1,02	2.193	1.684.224	5,6
	pinus								
Aus, NZ	radiata	300.000	240.000	1,7	408	1,09	2.344	956.148	3,2
Spain,	pinus								
Portugal	pinaster	300.000	240.000	4	960	1,02	2.193	2.105.280	7,0
	pinus								
Turkey	sylvestris	880.000	704.000	3,5	2.464	0,68	1.462	3.602.368	4,1
	Baruth, Germany Brasil USA Aus, NZ Spain, Portugal	Baruth, pinus Germany sylvestris pinus Brasil eliottii pinus USA eliottii punis taeda pinus Aus, NZ radiata Spain, pinus Portugal pinaster pinus	Site pine m³/a Baruth, pinus Germany sylvestris 500.000 pinus Brasil eliottii 600.000 pinus USA eliottii 300.000 punis taeda 300.000 pinus Aus, NZ radiata 300.000 Spain, pinus Portugal pinaster 300.000	Site pine m³/a t/a Baruth, Germany sylvestris 500.000 400.000 pinus 600.000 480.000 pinus 900.000 240.000 punis 100.000 240.000 pinus 300.000 240.000 Aus, NZ radiata 300.000 240.000 Spain, Portugal pinaster 300.000 240.000	Site pine m³/a t/a kg/t Baruth, Germany sylvestris 500.000 400.000 3 pinus pinus 480.000 4,6 pinus pinus 4,6 USA eliottii 300.000 240.000 4,6 punis taeda 300.000 240.000 3,2 pinus Aus, NZ radiata 300.000 240.000 1,7 Spain, Portugal pinaster 300.000 240.000 4	Site pine m³/a t/a kg/t t/a Baruth, Germany pinus 500.000 400.000 3 1.200 pinus pinus 2.208 pinus pinus 4,6 2.208 USA eliottii 300.000 240.000 4,6 1.104 punis taeda 300.000 240.000 3,2 768 pinus Aus, NZ radiata 300.000 240.000 1,7 408 Spain, Portugal pinus 300.000 240.000 4 960 pinus pinus 300.000 240.000 4 960	Site pine m³/a t/a kg/t t/a (a+b) e Baruth, Germany pinus 500.000 400.000 3 1.200 0,55 pinus pinus 4,6 2.208 1,00 pinus pinus 4,6 1.104 1 punis taeda 300.000 240.000 3,2 768 1,02 Aus, NZ radiata 300.000 240.000 1,7 408 1,09 Spain, Portugal pinus 300.000 240.000 4 960 1,02	Site pine m³/a t/a kg/t t/a (a+b) e €/t * Baruth, Germany pinus 500.000 400.000 3 1.200 0,55 1.183 Brasil eliottii 600.000 480.000 4,6 2.208 1,00 2.150 Dusa pinus 2.40.000 4,6 1.104 1 2.150 Punis taeda 300.000 240.000 3,2 768 1,02 2.193 Aus, NZ radiata 300.000 240.000 1,7 408 1,09 2.344 Spain, Portugal pinus 300.000 240.000 4 960 1,02 2.193	Site pine m³/a t/a kg/t t/a (a+b) e €/t ** Revenue [€] Baruth, Germany pinus 500.000 400.000 3 1.200 0,55 1.183 1.419.000 Brasil eliottii 600.000 480.000 4,6 2.208 1,00 2.150 4.747.200 USA eliottii 300.000 240.000 4,6 1.104 1 2.150 2.373.600 punis taeda 300.000 240.000 3,2 768 1,02 2.193 1.684.224 Aus, NZ radiata 300.000 240.000 1,7 408 1,09 2.344 956.148 Spain, pinus pinus 960 1,02 2.193 2.105.280 pinus pinus 1,02 2.193 2.105.280

^{*} No business information, only meant to assess an order of magnitude

European Green Deal, INCITE



- New technology follows the requirements of the EU Green Deal
- ➤ New technology will be listed at INCITE
- > The Classen MDF-Turpentine process is a **truly new and sustainable product**

Summary

- 1) New process reduces emissions dramatically:
 - VOC emissions from dryer
 - Indoor emissions from board (MDF, OSB, Particle Board)
- 2) Profit generation of € 3 8 / m³ of MDF
- 3) No influence on product performance
- 4) Low investment costs, almost no operating costs = amortisation well under 2 years
- 5) Classen will be happy to install the new technology at your plant

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